Legal Shield Script

**Hello, may I speak with <<the Owner or HR Manager>>?**

**Hi, my name is \_\_\_\_\_ and I’m calling from the Legal Shield Regional Managers Office.**

**<Contact Name>, I’m calling to set up a brief 15 minute meeting to discuss a program that will help your employees, will save your company money, And There's no out of pocket cost to your company to do it. *Would you be available on (DAY) or (DAY) at (TIME) or (TIME) to discuss this, again it will only take about 15 minutes?***

***And how many employees do you have? \_\_\_\_\_\_\_\_\_\_\_\_***

**Ok Great! Thank you so much for your time today, *one of our representatives* will be out to meet you on *(DAY)* at *(TIME). Have a great day!***

***Rebuttal- What is Legal Shield, how can this help us, what is this about?***

**Sir/Maam, I am just the assistant, and my job is to set the appointments, so I don't know the specifics, but I can tell you that we’re saving thousands of companies like yours a significant amount of money each year without it costing them anything out of pocket. So if you give us the appointment and we are right, we will save you money too. If we are wrong, you are only out 15 minutes, so what day would be good for you *(DAY) or (DAY) at (TIME) or (TIME)?***

***\*\*Verify Address of business and Title of Contact. Make sure that contact is the decision maker\*\****

***Must have at least 5 Employees- If less, a representative will contact them in 24 to 48 hours.***